## Summary Income Statement

			TAL Inter	national (NYS	E:TAL)		
							onths
\$m	2010	2011	2012	2013	2014	9/30/2014	9/30/2015
Operating leases	310.2	434.7	511.2	552.6	573.8	424.4	441.6
Finance leases	18.3	16.4	13.8	14.7	18.4	14.1	11.7
Other revenues	3.6	3.3	3.2	2.5	1.9	1.5	0.9
Total leasing revenues	332.2	454.4	528.2	569.9	594.0	440.0	454.2
Trading margin	5.8	11.0	7.5	10.3	7.2	5.6	4.1
Net (loss) gain on sale of leasing equipment	25.8	52.0	44.5	26.8	7.0	6.4	(5.0)
Total revenues	363.8	517.3	580.3	606.9	608.2	452.0	453.4
Direct operating expenses	(24.5)	(18.2)	(25.0)	(27.1)	(33.1)	(25.2)	(31.8)
Administrative expenses	(41.7)	(42.7)	(44.0)	(44.2)	(45.4)	(34.3)	(34.3)
Provision (reversal) for doubtful accounts	0.8	(0.2)	0.2	(2.8)	(0.2)	(0.1)	(0.1)
EBITDA	298.4	456.3	511.4	532.7	529.5	392.4	387.2
% of revenues	82.0%	88.2%	88.1%	87.8%	87.1%	86.8%	85.4%
Depreciation and amortization	(115.9)	(152.6)	(193.5)	(205.1)	(224.8)	(165.2)	(180.1)
EBIT	182.5	303.7	318.0	327.6	304.7	227.2	207.1
% of revenues	50.2%	58.7%	54.8%	54.0%	50.1%	50.3%	45.7%
Interest and debt expense	(79.1)	(105.5)	(114.6)	(111.7)	(109.3)	(81.2)	(89.3)
Write-off of deferred financing costs	0.7	1.1	0.0	4.0	5.2	5.1	0.9
Loss on extinguishment of debt	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net loss (gain) on derivative instruments	13.0	27.4	2.5	(8.9)	0.8	0.4	1.0
Other expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBT	117.1	226.7	205.8	211.0	201.5	151.5	119.7
% of revenues	32.2%	43.8%	35.5%	34.8%	33.1%	33.5%	26.4%
Income tax expense	(31.9)	(60.0)	(70.7)	(77.7)	(65.5)	(48.5)	(40.9)
% of EBT	27.3%	26.5%	34.4%	36.8%	32.5%	32.0%	34.2%
Net income	85.1	166.7	135.1	133.3	136.0	103.0	78.8
% of revenues	23.4%	32.2%	23.3%	22.0%	22.4%	22.8%	17.4%
EPS <sup>(1)</sup>							
Basic	2.80	5.14	4.07	3.98	4.06	4.08	3.20
Diluted	2.77	5.08	4.02	3.96	4.04	4.06	3.18
Weighted average common shares outstanding <sup>(1)</sup>							
Basic	30.4	32.4	33.2	33.5	33.5	33.6	32.9
Diluted	30.7	32.8	33.6	33.7	33.7	33.8	33.0
						2510	

#### Notes:

(1) EPS and weighted average and diluted shares outstanding for Triton

and the merged entity are proforma for the proposed transaction

# Summary Balance Sheet

	TAL International (NYSE:TAL)							
					9 Months			
\$m	2010	2011	2012	2013	2014	9/30/2014	9/30/2015	
Cash and cash equivalents including restricted cash	85.6	175.3	101.7	98.0	114.8		98.0	
Accounts receivable, net	46.3	56.5	71.4	74.2	85.7		84.9	
Revenue earning assets, net	2,286.8	2,857.2	3,418.4	3,730.1	3,953.8		4,126.4	
Other assets	98.8	108.2	109.7	143.0	120.8	3,024.7	114.6	
Total assets	2,517.6	3,197.3	3,701.2	4,045.3	4,275.0	3,024.7	4,423.9	
Total financial debt	1,770.3	2,235.6	2,604.0	2,817.9	3,040.8		3,222.1	
Other liabilities	318.8	398.9	481.2	535.4	567.6	3,024.7	545.0	
Shareholders equity	428.4	562.8	616.0	691.9	666.5		656.7	
Total liabilities and shareholders equity	2,517.6	3,197.3	3,701.2	4,045.3	4,275.0	3,024.7	4,423.9	

## Capitalization

capitalization					68.9   79.1     3,040.8   3,040.8     49.1   2,961.7     5.2x   5.6x     33.5   33.5     7.35   43.57     20.3   1,458.8     69.3   4,420.5		
			TAL Inter	national (NYS	E:TAL)		
				-		9 Mc	onths
\$m	2010	2011	2012	2013	2014	9/30/2014	9/30/2015
Cash and cash equivalents	62.6	140.9	65.8	68.9	79.1	73.4	66.8
Total financial debt	1,770.3	2,235.6	2,604.0	2,817.9	3,040.8	0.0	3,222.1
Net debt	1,707.7	2,094.7	2,538.2	2,749.1	2,961.7	(73.4)	3,155.3
EBITDA(x)	5.7x	4.6x	5.0x	5.2x	5.6x	(0.2x)	8.1x
Total shares outstanding	30.4	32.4	33.2	33.5	33.5	33.6	32.9
Share price	30.87	28.79	36.38	57.35	43.57	41.25	13.67
Equity value	939.7	933.2	1,208.7	1,920.3	1,458.8	1,386.3	449.2
Enterprise value	2,647.5	3,027.9	3,746.9	4,669.3	4,420.5	1,312.9	3,604.5
EBITDA(x)	8.9x	6.6x	7.3x	8.8x	8.3x	3.3x	9.3x
Valuation metrics							
EV / Sales	7.3x	5.9x	6.5x	7.7x	7.3x	2.2x	6.0x
EV / EBITDA	8.9x	6.6x	7.3x	8.8x	8.3x	2.5x	7.0x
P/E	11.0x	5.6x	8.9x	14.4x	10.7x	10.1x	4.3x
P/B	2.2x	1.7x	2.0x	2.8x	2.2x		0.7x
ROE	19.9%	29.6%	21.9%	19.3%	20.4%		16.0%
ROA	3.4%	5.2%	3.6%	3.3%	3.2%		2.4%

## Summary Income Statement

				Triton			
							onths
\$m	2010	2011	2012	2013	2014	9/30/2014	9/30/2015
Operating leases	471.6	614.9	687.8	693.1	699.2	520.2	528.8
Finance leases	6.7	11.0	15.2	10.3	8.0	6.1	6.0
Other revenues	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total leasing revenues	478.3	626.0	703.0	703.4	707.2	526.3	534.8
Trading margin	17.5	64.2	60.0	42.6	31.6	26.7	3.1
Net (loss) gain on sale of leasing equipment							
Total revenues	495.8	690.1	763.0	745.9	738.8	553.0	537.9
Direct operating expenses	(24.3)	(25.0)	(45.5)	(72.8)	(58.0)	(51.6)	(39.0)
Administrative expenses	(50.6)	(110.5)	(78.8)	(78.9)	(86.1)	(65.8)	(54.3)
Provision (reversal) for doubtful accounts	3.1	0.1	(1.4)	(5.0)	(1.3)	(0.5)	2.1
EBITDA	424.1	554.8	637.3	589.2	593.4	435.1	446.7
% of revenues	85.5%	80.4%	83.5%	79.0%	80.3%	78.7%	83.1%
Depreciation and amortization	(167.5)	(215.6)	(196.8)	(229.3)	(258.5)	(190.5)	(217.3)
EBIT	256.6	339.2	440.5	359.9	334.9	244.6	229.4
% of revenues	51.7%	49.1%	57.7%	48.2%	45.3%	44.2%	42.7%
Interest and debt expense	(62.8)	(98.7)	(119.8)	(133.2)	(137.4)	(104.0)	(105.9)
Write-off of deferred financing costs	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Loss on extinguishment of debt	0.0	(2.2)	0.0	(3.6)	(7.5)	(7.5)	0.0
Net loss (gain) on derivative instruments	(27.7)	(17.2)	(11.5)	9.5	(13.2)	(8.3)	(10.2)
Other expenses	(0.3)	0.8	(0.7)	(0.5)	0.7	0.5	(0.5)
EBT	165.9	221.8	308.5	232.1	177.5	125.2	112.9
% of revenues	33.5%	32.1%	40.4%	31.1%	24.0%	22.6%	21.0%
Income tax expense	(4.8)	(4.7)	(6.0)	(6.8)	(6.2)	(3.9)	(3.1)
% of EBT	2.9%	2.1%	1.9%	2.9%	3.5%	3.1%	2.7%
Net income	161.1	217.2	302.5	225.4	171.3	121.3	109.8
% of revenues	32.5%	31.5%	39.6%	30.2%	23.2%	21.9%	20.4%
EPS <sup>(1)</sup>							
Basic	4.63	3.01	7.75	94.87	4.84	2.24	3.89
Diluted	4.57	2.98	7.67	116.17	4.84	2.21	3.86
Weighted average common shares outstanding <sup>(1)</sup>							
Basic	34.8	72.0	39.0	2.4	35.4	72.3	37.7
Diluted	35.3	72.9	39.4	1.9	35.4	73.1	37.9

Notes:

(1) EPS and weighted average and diluted shares outstanding for Triton

and the merged entity are proforma for the proposed transaction

# Summary Balance Sheet

				Triton			
						9 Mo	onths
\$m	2010	2011	2012	2013	2014	9/30/2014	9/30/2015
Cash and cash equivalents including restricted cash	54.0	97.7	105.8	112.8	97.1		84.5
Accounts receivable, net	102.2	130.2	132.2	128.2	130.6		124.8
Revenue earning assets, net	2,816.7	3,370.9	3,929.5	4,193.6	4,614.4		4,527.5
Other assets	51.9	61.2	70.5	76.5	63.1	4,614.4	60.1
Total assets	3,024.7	3,660.0	4,238.0	4,511.1	4,905.2	4,614.4	4,796.9
Total financial debt	2,148.5	2,583.0	2,899.1	2,974.7	3,387.4		3,292.1
Other liabilities	433.0	400.0	397.5	382.9	411.6	4,614.4	291.1
Shareholders equity	443.3	677.0	941.4	1,153.6	1,106.2		1,213.6
Total liabilities and shareholders equity	3,024.7	3,660.0	4,238.0	4,511.1	4,905.2	4,614.4	4,796.9

## Capitalization

•				Triton			
						9 Mc	onths
\$m	2010	2011	2012	2013	2014	9/30/2014	9/30/2015
Cash and cash equivalents	54.0	97.7	105.8	112.8	97.1	0.0	84.5
Total financial debt	2,148.5	2,583.0	2,899.1	2,974.7	3,387.4	0.0	3,292.1
Net debt	2,094.5	2,485.2	2,793.2	2,861.9	3,290.3	0.0	3,207.6
EBITDA(x)	4.9x	4.5x	4.4x	4.9x	5.5x	0.0x	7.2x
Total shares outstanding	34.8	72.0	39.0	2.4	35.4	72.3	37.7
Share price	30.87	28.79	36.38	57.35	43.57	41.25	13.67
Equity value	1,073.9	2,073.8	1,420.4	136.2	1,540.6	2,982.7	514.8
Enterprise value	3,168.4	4,559.0	4,213.7	2,998.1	4,831.0	2,982.7	3,722.5
EBITDA(x)	7.5x	8.2x	6.6x	5.1x	8.1x	6.9x	8.3x
Valuation metrics							
EV / Sales	6.4x	6.6x	5.5x	4.0x	6.5x	4.0x	5.2x
EV / EBITDA	7.5x	8.2x	6.6x	5.1x	8.1x	5.1x	6.2x
P/E	6.7x	9.5x	4.7x	0.6x	9.0x	18.4x	3.5x
Р/В	2.4x	3.1x	1.5x	0.1x	1.4x		0.4x
ROE	36.3%	32.1%	32.1%	19.5%	15.5%		12.1%
ROA	5.3%	5.9%	7.1%	5.0%	3.5%		3.1%

## Summary Income Statement

			Profor	ma Merged En	itity	,273.0 944.7   26.4 20.2   1.9 1.5   ,301.2 966.3   38.8 32.3	
							onths
\$m	2010	2011	2012	2013	2014	9/30/2014	9/30/2015
Operating leases	781.8	1,049.6	1,198.9	1,245.7	1,273.0		970.4
Finance leases	25.0	27.4	29.0	25.0	26.4		17.7
Other revenues	3.6	3.3	3.2	2.5		1.5	0.9
Total leasing revenues	810.5	1,080.3	1,231.2	1,273.2	1,301.2	966.3	989.1
Trading margin	23.3	75.2	67.5	52.8	38.8	32.3	7.2
Net (loss) gain on sale of leasing equipment							
Total revenues	833.8	1,155.5	1,298.7	1,326.1	1,340.0	998.6	996.3
Direct operating expenses	(48.8)	(43.2)	(70.6)	(100.0)	(91.1)	(76.8)	(70.8)
Administrative expenses	(92.3)	(153.2)	(122.8)	(123.1)	(131.5)	(100.1)	(88.6)
Provision (reversal) for doubtful accounts	4.0	(0.0)	(1.2)	(7.8)	(1.5)	(0.5)	2.1
EBITDA	696.7	959.1	1,104.2	1,095.2	1,115.9	821.1	838.9
% of revenues	83.6%	83.0%	85.0%	82.6%	83.3%	82.2%	84.2%
Depreciation and amortization	(283.4)	(368.2)	(390.3)	(434.4)	(483.2)	(355.8)	(397.4)
EBIT	413.3	590.9	713.9	660.8	632.6	465.4	441.5
% of revenues	49.6%	51.1%	55.0%	49.8%	47.2%	46.6%	44.3%
Interest and debt expense	(141.9)	(204.2)	(234.5)	(244.9)	(246.6)	(185.2)	(195.2)
Write-off of deferred financing costs	0.7	1.1	0.0	4.0	5.2	5.1	0.9
Loss on extinguishment of debt	0.0	(2.2)	0.0	(3.6)	(7.5)	(7.5)	0.0
Net loss (gain) on derivative instruments	(27.7)	(17.2)	(11.5)	9.5	(13.2)	(8.3)	(10.2)
Other expenses	(0.3)	0.8	(0.7)	(0.5)	0.7	0.5	(0.5)
EBT	244.1	369.3	467.3	425.3	371.2	269.9	236.5
% of revenues	29.3%	32.0%	36.0%	32.1%	27.7%	27.0%	23.7%
Income tax expense	(36.7)	(64.7)	(76.7)	(84.5)	(71.7)	(52.5)	(44.0)
% of EBT	15.0%	17.5%	16.4%	19.9%	19.3%	19.4%	18.6%
Net income	207.5	304.6	390.6	340.8	299.5	217.4	192.5
% of revenues	24.9%	26.4%	30.1%	25.7%	22.4%	21.8%	19.3%
EPS <sup>(1)</sup>							
Basic	3.07	4.23	5.29	4.58	4.03	3.88	3.51
Diluted	3.04	4.18	5.23	4.55	4.00	3.86	3.50
Weighted average common shares outstanding <sup>(1)</sup>							
Basic	67.6	72.0	73.8	74.4	74.4	74.7	73.0
Diluted	68.3	72.9	74.7	74.9	74.8	75.1	73.3

#### Notes:

(1) EPS and weighted average and diluted shares outstanding for Triton

and the merged entity are proforma for the proposed transaction

# Summary Balance Sheet

	Proforma Merged Entity							
						9 Months		
\$m	2010	2011	2012	2013	2014	9/30/2014	9/30/2015	
Cash and cash equivalents including restricted cash	140	273	208	211	212	0	183	
Accounts receivable, net	148	187	204	202	216	0	210	
Revenue earning assets, net	5,104	6,228	7,348	7,924	8,568	0	8,654	
Other assets	151	169	180	220	184	7,639	175	
Total assets	5,542	6,857	7,939	8,556	9,180	7,639	9,221	
Total financial debt	3,919	4,819	5,503	5,793	6,428	0	6,514	
Other liabilities	751.8	799.0	878.7	918.3	979.2	7,639.1	836.1	
Shareholders equity	872	1,240	1,557	1,846	1,773	0	1,870	
Total liabilities and shareholders equity	5,542.3	6,857.3	7,939.2	8,556.4	9,180.2	7,639.1	9,220.8	

## Capitalization

	Proforma Merged Entity								
					•	9 Mo	onths		
\$m	2010	2011	2012	2013	2014	5 73 3 0 (73.4) x (0.1x) 4 74.7 7 41.25 3 3,080.6 9 3,007.2 x 3.7x x 2.3x x 2.3x x 2.7x x 10.6x	9/30/2015		
Cash and cash equivalents	117	239	172	182	176	73	151		
Total financial debt	3,919	4,819	5,503	5,793	6,428	0	6,514		
Net debt	3,802.2	4,580.0	5,331.4	5,610.9	6,252.1	(73.4)	6,362.9		
EBITDA(x)	5.5x	4.8x	4.8x	5.1x	5.6x	(0.1x)	7.6x		
Total shares outstanding	67.6	72.0	73.8	74.4	74.4	74.7	73.0		
Share price	30.87	28.79	36.38	57.35	43.57	41.25	8.00		
Equity value	2,088.3	2,073.8	2,686.0	4,267.2	3,241.8	3,080.6	584.2		
Enterprise value	5,890.5	6,653.7	8,017.4	9,878.1	9,493.9	3,007.2	6,947.1		
EBITDA(x)	8.5x	6.9x	7.3x	9.0x	8.5x	3.7x	8.3x		
Valuation metrics									
EV / Sales	7.1x	5.8x	6.2x	7.4x	7.1x	2.3x	5.2x		
EV / EBITDA	8.5x	6.9x	7.3x	9.0x	8.5x	2.7x	6.2x		
P/E	10.1x	6.8x	6.9x	12.5x	10.8x	10.6x	2.3x		
P/B	2.4x	1.7x	1.7x	2.3x	1.8x		0.3x		
ROE	23.8%	24.6%	25.1%	18.5%	16.9%		13.7%		
ROA	3.7%	4.4%	4.9%	4.0%	3.3%		2.8%		