

The Leader in Stock Valuation and Forecasting

RATING AND FORECAST REPORT

Company Name: SMUCKER JM Ticker: SJM

Jun. 13, 2016

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SMUCKER JM (NYSE: SJM)



DATA SUMMARY

Sector: Consumer Staples

Last Close: \$144.24 Valuation: 14.07% EPS Growth: -3.02% Volatility: 15.11% Dividend Yield: 1.86% Trade Date: Jun 10, 2016 Trailing P/E: 21.74 P/S Ratio: 1.97 Sharpe Ratio: 0.65

52-Wk High: \$145.70

Industry: Food-Misc/Diversified

1-Yr Forecast: 6.10%

Market Cap (bil): 14.68

M/B Ratio: 2.00

Beta: 0.53

52-Wk Low: \$104.30

1-Yr Momentum: 29.28%
Forward P/E: 22.42

5-Yr Avg Return: 9.76%
Annual Dividend: \$2.68

Avg Volume: 816578

VALUENGINE RECOMMENDATION

NEGATIVE NEUTRA underperform match POSITIVE outperform

ValuEngine Rating



ValuEngine recommendation covers more than 5000 companies. The recommendations are based on the proprietary ValuEngine one-year forecast return model output for each individual equity. ValuEngine's Five-Engine rating stocks have an averaged annual return of 21.94% since 2002.

FORECAST ANALYSIS

| | Target Price | Exp. Return |
|---------|---------------------|-------------|
| 1-Month | \$144.97 | 0.51% |
| 3-Month | \$147.80 | 2.46% |
| 6-Month | \$151.04 | 4.71% |
| 1-Year | \$153.04 | 6.10% |
| 2-Year | \$168.10 | 16.54% |
| 3-Year | \$176.56 | 22.40% |

The predictive variables used in Valuengine's forecast model include both proprietary and well-established variables derived from credible financial studies and publications. We use a distinct forecasting model for each time horizon and apply the most advanced statistical/econometric techniques to ensure that our stock return forecasts are as reliable as possible. Click for more information on ValuEngine's models.

PRICE AND RECOMMENDATION HISTORY



Most Recent Recommendation Changes

Oct 10, 2014

Downgrade to Hold
Oct 02, 2014

Upgrade to Buy
Apr 02, 2014

Downgrade to Hold

Past Performance

| Last One Month | 9.88% |
|------------------|--------|
| Last Three Month | 12.26% |
| Last Six Month | 18.22% |
| Last One Year | 29.28% |

CONTACT VALUENGINE

ValuEngine Inc.

PO Box 399 Melbourne, FL 32902 (800) 381-5576 (T) support@ValuEngine.com www.ValuEngine.com ValuEngine's fundamentally-based, quant-derived research is now available to private investors. ValuEngine's research will enhance your ability to evaluate individual stocks, manage your portfolio and allocate capital for maximum returns. ValuEngine currently covers @5500 US equities as well as most major Canadian stocks.

SMUCKER JM (NYSE: SJM)



VALUENGINE EVALUATION & RANKINGS

| | Value | Rank |
|-------------------|--------|------|
| 1-Yr Forecast | 6.10% | 85 |
| Valuation | 14.07% | 21 |
| 1-Yr Momentum | 29.28% | 90 |
| P/E Ratio | 21.74 | 55 |
| Market Cap | 14.68B | 93 |
| EPS Growth | -3.02% | 20 |
| 5-Yr Avg Return | 9.76% | 81 |
| Volatility | 15.11% | 85 |
| Sharpe Ratio | 0.65 | 90 |
| P/S Ratio | 1.97 | 45 |
| M/B Ratio | 2.00 | 50 |
| Surprise | 19.93% | 79 |

Just as important as the percentages shown for our predictive variables for each stock is the way they are ranked against @7000 stocks in our database. This is sometimes confusing to newcomers to ValuEngine. Each of these quantitative measurements is ranked on a scale of 1 to 100. Generally the higher the ranking, the more positive the influence each measurement has on the overall attractiveness of the stock. In other words a high rank is always better. For example: Forecast rank 85: 15% of stocks have higher forecast returns.

Valuation rank 21: 79% of stocks are more undervalued.

Momentum rank 90: 10% of stocks have higher momentum.

P/E rank 55: 45% of stocks have lower P/E ratios.

Size rank 93: 7% of stocks have higher market capitalization.

Volatility rank 85: 15% of stocks have less volatility.

COMPARISON TO INDUSTRY

| COMI AIN | NOON TO III | IDOOTICI | | | | | |
|--------------------|------------------|----------|----|--------------------|--------------|------|----|
| 1-Yr Foreca | st | Rank | | EPS Growth | า | Rank | |
| SJM | 6.10% | | 85 | SJM | -3.02% | 20 | |
| Industry | 1.24% | 57 | | Industry | 33.67% | 50 | |
| Sector | 0.03% | 51 | | Sector | 43.97% | 52 | |
| 1-Yr Momer | ntum | Rank | | 5-Yr Avg Re | eturn | Rank | |
| SJM | 29.28% | | 90 | SJM | 9.76% | | 81 |
| Industry | -2.06% | 58 | | Industry | -1.71% | 62 | |
| Sector | 3.24% | 58 | | Sector | -0.35% | 61 | |
| S&P 500 | -0.43% | 65 | | S&P 500 | 3.05% | 67 | |
| Valuation | | Rank | | P/S Ratio | | Rank | |
| SJM | 14.07% | 21 | | SJM | 1.97 | 45 | |
| Industry | 5.52% | 37 | | Industry | 1.50 | 60 | |
| Sector | 8.14% | 37 | | Sector | 2.31 | 57 | |
| P/E Ratio | | Rank | | M/B Ratio | | Rank | |
| SJM | 21.74 | 55 | | SJM | 2.00 | 50 | |
| Industry | 21.76 | 54 | | Industry | 5.49 | 40 | |
| Sector | 23.61 | 52 | | Sector | 7.13 | 40 | |
| Market Cap | (bil.) | Rank | | Surprise | | Rank | |
| SJM | 14.68 | | 93 | SJM | 19.93% | 7 | '9 |
| Industry | 9.89 | 61 | | Industry | 13.07% | 56 | |
| Sector | 13.36 | 59 | | Sector | -5.53% | 53 | |
| Volatility | | Rank | | SharpeRatio | 0 | Rank | |
| SJM | 15.11% | | 85 | SJM | 0.65 | | 90 |
| | | | | | 0.40 | | |
| Industry | 42.39% | 55 | | Industry | 0.18 | 64 | |
| Industry Sector | 42.39% 49.82% | 55 52 | | Industry Sector | 0.18 0.12 | 62 | |

SMUCKER JM (NYSE: SJM)



COMPARISON WITH PEERS

| | | | Return Forecast : Expected Return | | | | |
|-----------------|---|---|---|--|--|---|---|
| Company Name | VE Rating | 1-Mon | 3-Mon | 6-Mon | 1-Yr | 2-Yr | 3-Yr |
| SMUCKER JM | 4 | 0.51% | 2.46% | 4.71% | 6.10% | 16.54% | 22.40% |
| CAMPBELL SOUP | 4 | 0.52% | 2.60% | 5.03% | 6.26% | 17.76% | 23.97% |
| KERRY GROUP PLC | 4 | 0.35% | 1.00% | 1.63% | 4.23% | 6.27% | 8.84% |
| MCCORMICK & CO | 3 | 0.38% | 1.26% | 2.15% | 4.50% | 8.26% | 12.74% |
| BRF-BRASIL FOOD | 3 | -0.28% | 0.61% | 3.55% | -3.31% | 18.53% | 24.84% |
| | SMUCKER JM CAMPBELL SOUP KERRY GROUP PLC MCCORMICK & CO | SMUCKER JM 4 CAMPBELL SOUP 4 KERRY GROUP PLC 4 MCCORMICK & CO 3 | SMUCKER JM 4 0.51% CAMPBELL SOUP 4 0.52% KERRY GROUP PLC 4 0.35% MCCORMICK & CO 3 0.38% | Company Name VE Rating 1-Mon 3-Mon SMUCKER JM 4 0.51% 2.46% CAMPBELL SOUP 4 0.52% 2.60% KERRY GROUP PLC 4 0.35% 1.00% MCCORMICK & CO 3 0.38% 1.26% | Company Name VE Rating 1-Mon 3-Mon 6-Mon SMUCKER JM 4 0.51% 2.46% 4.71% CAMPBELL SOUP 4 0.52% 2.60% 5.03% KERRY GROUP PLC 4 0.35% 1.00% 1.63% MCCORMICK & CO 3 0.38% 1.26% 2.15% | Company Name VE Rating 1-Mon 3-Mon 6-Mon 1-Yr SMUCKER JM 4 0.51% 2.46% 4.71% 6.10% CAMPBELL SOUP 4 0.52% 2.60% 5.03% 6.26% KERRY GROUP PLC 4 0.35% 1.00% 1.63% 4.23% MCCORMICK & CO 3 0.38% 1.26% 2.15% 4.50% | SMUCKER JM 4 0.51% 2.46% 4.71% 6.10% 16.54% CAMPBELL SOUP 4 0.52% 2.60% 5.03% 6.26% 17.76% KERRY GROUP PLC 4 0.35% 1.00% 1.63% 4.23% 6.27% MCCORMICK & CO 3 0.38% 1.26% 2.15% 4.50% 8.26% |

| 1-Yr Fored | ast | Rank | EPS Grow | rth | Rank |
|------------|----------|------|-----------------|--------|------|
| SJM | 6.10% | 85 | SJM | -3.02% | 20 |
| СРВ | 6.26% | 85 | СРВ | 6.49% | 35 |
| KRYAY | 4.23% | 77 | KRYAY | 31.92% | 69 |
| MKC | 4.50% | 78 | MKC | 10.54% | 44 |
| BRFS | -3.31% | 29 | BRFS | 9.38% | 42 |
| 1-Yr Mome | entum | Rank | 5-Yr Avg F | Return | Rank |
| SJM | 29.28% | 85 | SJM | 9.76% | 81 |
| СРВ | 33.86% | 91 | СРВ | 11.11% | 84 |
| KRYAY | 20.49% | 86 | KRYAY | 15.45% | 90 |
| MKC | 29.44% | 90 | MKC | 13.19% | 87 |
| BRFS | -37.35% | 21 | BRFS | -8.31% | 40 |
| Valuation | | Rank | P/S Ratio | | Rank |
| SJM | 14.07% | 21 | SJM | 1.97 | 45 |
| СРВ | 15.42% | 19 | СРВ | 2.47 | 37 |
| KRYAY | | | KRYAY | | |
| MKC | 6.77% | 31 | MKC | 2.97 | 32 |
| BRFS | | | BRFS | 1.24 | 59 |
| P/E Ratio | | Rank | M/B Ratio | | Rank |
| SJM | 21.74 | 55 | SJM | 2.00 | 50 |
| CPB | 21.42 | 55 | СРВ | 11.74 | 11 |
| KRYAY | 26.72 | 47 | KRYAY | 5.49 | 22 |
| MKC | 28.44 | 45 | MKC | 7.42 | 16 |
| BRFS | 14.64 | 76 | BRFS | 6.22 | 19 |
| Market Ca | p (bil.) | Rank | Surprise | | Rank |
| SJM | 14.68 | 93 | SJM | 19.93% | 79 |
| CPB | 19.65 | 95 | СРВ | 6.85% | 63 |
| KRYAY | 15.55 | 93 | KRYAY | | |
| MKC | 12.82 | 92 | MKC | 4.02% | 55 |
| BRFS | 12.03 | 92 | BRFS | -4.43% | 31 |
| Volatility | | Rank | SharpeRa | | Rank |
| SJM | 15.11% | 85 | SJM | 0.65 | 90 |
| CPB | 17.28% | 80 | СРВ | 0.64 | 90 |
| KRYAY | 19.68% | 76 | KRYAY | 0.79 | 9 |
| MKC | 13.90% | 87 | MKC | 0.95 | |
| BRFS | 29.50% | 58 | BRFS | -0.28 | 37 |

SMUCKER JM (NYSE: SJM)



ANALYST OPINIONS

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|----|---|---|---|
| - | L | m | ٧ |
| | | | |

The mean recommendation was calculated from the numbers provided by Zacks.

Current Mean: 3.62 Number of Analyst: 13

| Strong Buy: | | 4 |
|-------------|---|---|
| Ruv | 0 | |

Hold:
Sell: 0

Strong Sell: 0

Recommendation Mean Trend

Three Month Ago: 3.62
Two Month Ago: 3.62
One Month Ago: 3.67

Current: 3.62

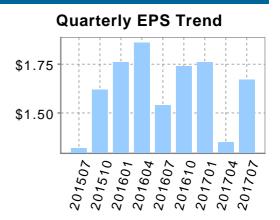
EPS CONSENSUS EXPECTATIONS

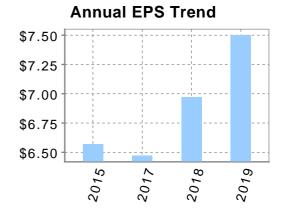
| Quarter | 201607 | 201610 | 201701 | 201704 | 201707 | | | |
|------------------|--------|--------|--------|--------|--------|--|--|--|
| Mean | \$1.54 | \$1.74 | \$1.76 | \$1.35 | \$1.67 | | | |
| # of Estimates | 6 | 6 | 6 | 6 | 1 | | | |
| High | \$1.57 | \$1.78 | \$1.81 | \$1.44 | \$1.67 | | | |
| Low | \$1.52 | \$1.66 | \$1.73 | \$1.30 | \$1.67 | | | |
| Same Qtr Last Yr | \$1.32 | \$1.62 | \$1.76 | \$1.86 | \$1.54 | | | |
| % Growth | 16.67 | 7.10 | 0.00 | -27.42 | 8.44 | | | |
| | | | | | | | | |

| Qtr/Year/LTG | 201607 | 201610 | 2017 | 2018 | LTG |
|--------------------|--------|--------|--------|--------|-------|
| Mean - Current | \$1.54 | \$1.74 | \$6.47 | \$6.97 | 8.08% |
| Mean - 7 Days Ago | \$1.53 | \$1.74 | \$6.39 | \$6.97 | 8.08% |
| Mean - 30 Days Ago | \$1.53 | \$1.74 | \$6.40 | \$7.03 | 8.08% |
| Mean - 60 Days Ago | \$1.53 | \$1.73 | \$6.37 | \$6.97 | 8.08% |
| Mean - 90 Days Ago | \$1.53 | \$1.73 | \$6.37 | \$6.97 | 8.08% |
| | | | | | |

| Year/LTG | 2017 | 2018 | 2019 | 2020 | LTG |
|----------------|--------|--------|--------|--------|-------|
| Mean | \$6.47 | \$6.97 | \$7.50 | | 8.08% |
| # of Estimates | 2 | 5 | 1 | 0 | 5 |
| High | \$6.48 | \$7.13 | \$7.50 | | 9.10% |
| Low | \$6.45 | \$6.75 | \$7.50 | | 7.00% |
| Previous Year | \$6.57 | \$6.47 | \$6.97 | \$7.50 | |
| % Growth | -1.60 | 7.78 | 7.63 | | |

| Quarter | 201507 | 201510 | 201601 | 201604 |
|---------------|--------|--------|--------|--------|
| Estimated EPS | \$1.22 | \$1.52 | \$1.62 | \$1.19 |
| Actual EPS | \$1.32 | \$1.62 | \$1.76 | \$1.86 |
| Difference | \$0.10 | \$0.10 | \$0.14 | \$0.67 |
| % Surprise | 8.20 | 6.58 | 8.64 | 56.30 |





BUSINESS SUMMARY

The J.M. Smucker Company, headquartered in Orrville, Ohio is the leading marketer of jams, jellies, preserves, and other fruit spreads in the U.S. They are also the leader in dessert toppings, natural peanut butter, and health and natural foods juice products, and market a wide variety of other specialty products throughout the U.S. and in many foreign countries. In the fruit spreads category, they also hold the leadership position in Australia and Canada.



| ANNUAL FINANCIALS (All numbers in millions) | | | | | | | | | |
|---|--------|--------|--------|--------|--------|--------|--------|---------|--|
| Balance Sheet | 200804 | 200904 | 201004 | 201104 | 201204 | 201304 | 201404 | 201504 | |
| Cash | 184.17 | 456.69 | 283.57 | 319.84 | 229.70 | 256.40 | 153.50 | 125.60 | |
| Marketable Securities | | | | | | | | | |
| Receivables | 162.42 | 266.03 | 238.86 | 344.41 | 347.51 | 313.70 | 309.40 | 430.10 | |
| Inventory | 379.60 | 603.92 | 654.93 | 863.57 | 961.57 | 945.50 | 931.00 | 1164 | |
| Raw Materials | 99.04 | 194.33 | 241.67 | 345.33 | 318.05 | 326.60 | 359.50 | 348.60 | |
| Work in Progress | | | | | | | | | |
| Finished Goods | 280.56 | 409.59 | 413.26 | 518.24 | 643.51 | 618.90 | 571.50 | 815.00 | |
| Notes Receivable | | | | | | | | | |
| Other Current Assets | 49.99 | 72.23 | 46.25 | 109.16 | 104.66 | 79.60 | 145.20 | 333.00 | |
| Total Current Assets | 776.20 | 1399 | 1224 | 1637 | 1643 | 1595 | 1539 | 2052 | |
| Property, Plant & Equipment | 874.04 | 1275 | 1400 | 1524 | 1853 | 1985 | 2164 | 2699 | |
| Accumulated Depreciation | 377.74 | 436.24 | 541.82 | 656.59 | 757.04 | 842.80 | 898.00 | 1021 | |
| Net Property, Plant & Equipment | 496.29 | 838.43 | 858.31 | 867.88 | 1096 | 1143 | 1266 | 1678 | |
| Investment & Advances | 16.04 | 12.81 | | | | | | | |
| Other non-current Assets | | | | | | | | | |
| Deferred Charges | | | | | | | | | |
| Intangibles | 1746 | 5890 | 5834 | 5753 | 6242 | 6142 | 6123 | 12960 | |
| Deposits & other assets | 94.85 | 51.65 | 58.66 | 66.94 | 134.04 | 151.80 | 144.90 | 191.90 | |
| TOTAL ASSETS | 3130 | 8192 | 7975 | 8325 | 9115 | 9032 | 9072 | 16883 | |
| Notes Payable | | 350.00 | | | | | | 226.00 | |
| Accounts Payable | 119.84 | 198.95 | 179.50 | 234.91 | 274.72 | 285.80 | 289.20 | 402.80 | |
| Current Portion of Long-term Debt | | 276.72 | 10.00 | | 50.00 | 50.00 | 348.40 | | |
| Current Portion of Capital Leases | | | | | | | | | |
| Accrued Expenses | 68.15 | 115.53 | 112.61 | 124.90 | 145.37 | 126.90 | 115.80 | 205.30 | |
| Income Taxes Payable | 1.16 | 17.69 | 75.97 | 7.70 | | | | | |
| Other Current Liabilities | 50.23 | 102.33 | 100.79 | 115.15 | 146.87 | 134.10 | 137.60 | 188.50 | |
| Total Current Liabilities | 239.39 | 1061 | 478.89 | 482.67 | 616.97 | 596.80 | 891.00 | 1023 | |
| Mortgages | | | | | | | | | |
| Deferred Charges (taxes/income) | 175.95 | 1146 | 1102 | 1043 | 992.69 | 987.20 | 1021 | 2473 | |
| Convertible Debt | | | | | | | | | |
| Long Term Debt | 789.68 | 910.00 | 900.00 | 1304 | 2021 | 1968 | 1880 | 5945 | |
| Non-Current Capital Leases | | | | | | | | | |
| Other Long-Term Liabilities | 124.99 | 135.18 | 168.13 | 202.68 | 321.63 | 331.20 | 251.00 | 354.90 | |
| TOTAL LIABILITIES | 1330 | 3252 | 2649 | 3032 | 3952 | 3883 | 4043 | 9796 | |
| Minority Interest (liabilities) | | | | | | | | | |
| Preferred Stock | | | | | | | | | |
| Common Stock, Net | 13.65 | 29.60 | 29.78 | 28.54 | 27.57 | 26.60 | 25.40 | 29.90 | |
| Capital Surplus | 1182 | 4548 | 4575 | 4397 | 4261 | 4125 | 3966 | 6008 | |
| Retained Earnings | 567.41 | 424.50 | 746.06 | 866.93 | 961.20 | 1076 | 1091 | 1159 | |
| Treasury Stock | | | | | | | | | |
| Other Liabilities | 37.13 | -62.10 | -24.65 | 0.29 | -86.56 | -78.40 | -52.60 | -109.90 | |
| SHAREHOLDERS' EQUITY | 1800 | 4940 | 5326 | 5292 | 5163 | 5149 | 5030 | 7087 | |
| TOTAL LIABILITES & SHAREHOLDERS | 3130 | 8192 | 7975 | 8325 | 9115 | 9032 | 9072 | 16883 | |



| ANNUAL FINANCIALS (All nui | mbers ir | million | ıs) | | | | | |
|--|----------|---------|---------|---------|---------|---------|---------|---------|
| Income Statement | 200804 | 200904 | 201004 | 201104 | 201204 | 201304 | 201404 | 201504 |
| Net Sales or Revenues | 2525 | 3758 | 4605 | 4826 | 5526 | 5898 | 5611 | 5693 |
| Cost of Goods Sold | 1743 | 2507 | 2819 | 3027 | 3681 | 3870 | 3580 | 3724 |
| Gross Profit | 782.16 | 1251 | 1787 | 1799 | 1845 | 2028 | 2031 | 1969 |
| Research & Development Expense | | | | | | | | |
| Selling, General, & Admin. Expense | 490.66 | 760.08 | 923.10 | 940.40 | 978.87 | 1020 | 1013 | 1086 |
| Income Before Deprec., Depletion, Amort. | 291.49 | 491.34 | 863.58 | 858.11 | 866.34 | 1007 | 1018 | 882.90 |
| Depreciation, Depletion, Amortization | | 40.31 | 73.65 | 73.84 | 88.06 | 96.80 | 98.90 | 110.90 |
| Non-Operating Income | 5.43 | 7.51 | 6.01 | 2.48 | 4.17 | 0.30 | 10.10 | -169.10 |
| Interest Expense | 42.14 | 62.47 | 65.18 | 69.59 | 81.29 | 93.40 | 79.40 | 79.90 |
| Pretax Income | 254.78 | 396.06 | 730.75 | 717.16 | 701.15 | 817.30 | 849.70 | 523.00 |
| Provision for Income Taxes | 84.40 | 130.11 | 236.61 | 237.68 | 241.41 | 273.10 | 284.50 | 178.10 |
| Minority Interest | | | | | | | | |
| Investment Gains (Losses) | | | | | | | | |
| Other Income | | | | | | | | |
| Income Before Extraordinaries & Disc | 170.37 | 265.95 | 494.13 | 479.48 | 459.74 | 544.20 | 565.20 | 344.90 |
| Extraordinary Items & Discontinued | | | | | | | | |
| Net Income | 170.37 | 265.95 | 494.13 | 479.48 | 459.74 | 544.20 | 565.20 | 344.90 |
| EPS - Basic, net | 3.03 | 3.13 | 4.15 | 4.06 | 4.06 | 5.00 | 5.42 | 3.33 |
| EPS - Diluted, net | 3.00 | 3.12 | 4.15 | 4.05 | 4.06 | 5.00 | 5.42 | 3.33 |
| EPS - Diluted, before non-recurring items | 3.15 | 3.77 | 4.71 | 4.69 | 4.73 | 5.37 | 5.64 | 5.38 |
| Cash Flow Statement | 200804 | 200904 | 201004 | 201104 | 201204 | 201304 | 201404 | 201504 |
| Net Income (Cash Flow) | 170.37 | 265.95 | 494.13 | 479.48 | 459.74 | 544.20 | 565.20 | 344.90 |
| Depreciation, Depletion, Amortization-CF | 62.61 | 119.76 | 181.88 | 239.63 | 246.99 | 250.90 | 256.40 | 268.40 |
| Net Increase (decrease) in | -70.77 | 2.38 | 43.13 | -320.80 | -7.60 | 50.90 | 20.20 | -68.60 |
| Cash from (used in) Discontinued | | | | | | | | |
| Other Adjustments - Net | 29.35 | 56.72 | -5.67 | -6.75 | 31.79 | 9.79 | 14.20 | 188.50 |
| Net Cash from (used by) Operating | 191.57 | 444.82 | 713.47 | 391.56 | 730.92 | 855.80 | 856.00 | 733.20 |
| (increase) Decrease in Prop,Plant,& | -72.89 | -105.94 | -136.77 | -174.25 | -270.20 | -203.20 | -268.80 | -245.10 |
| Acquisition/disposition of subsidiaires,othr | -217.54 | -77.33 | 19.55 | | -727.98 | | -101.80 | -1321 |
| Increase (decrease) in investments | 28.13 | 3.01 | 13.51 | -18.53 | -17.27 | | 10.00 | |
| Other Cash inflow from investment | -0.17 | 5.44 | -0.73 | -0.12 | -20.39 | 17.60 | -9.70 | -30.10 |
| Net Cash from (used by) invesment | -262.48 | -174.81 | -104.44 | -192.91 | -1036 | -185.60 | -370.30 | -1596 |
| Issuance (purchase) of equity shares | -135.27 | -2.04 | 0.84 | -374.61 | -312.95 | -362.00 | -508.00 | -23.50 |
| Issuance (repayment) of debt securities | 252.00 | 400.00 | -625.00 | 390.00 | 748.56 | -50.00 | -50.00 | 1189 |
| Increase (decrease) in bank & other | | | | | | | 248.40 | -22.40 |
| Payment of dividends & other cash | -68.07 | -384.87 | -166.22 | -194.02 | -213.66 | -222.80 | -238.00 | -254.00 |
| Other cash from (used by) financing | 1.18 | -0.47 | 1.83 | 8.21 | -2.31 | -6.20 | -27.90 | -25.50 |
| Net Cash from (used by) Financing | 49.83 | 12.60 | -788.54 | -170.41 | 219.62 | -641.00 | -575.50 | 863.20 |
| Effect of Exchange Rate Changes on | 5.12 | 2.53 | 6.39 | 8.04 | -4.82 | -2.50 | -13.10 | -28.60 |
| Net Change in Cash & Cash Equivalents | -15.94 | 285.15 | -173.12 | 36.27 | -90.13 | 26.70 | -102.90 | -27.90 |
| Cash & Equivalents at beginning of year | 200.11 | 171.54 | 456.69 | 283.57 | 319.84 | 229.70 | 256.40 | 153.50 |
| Cash & Equivalents at year end | 184.17 | 456.69 | 283.57 | 319.84 | 229.70 | 256.40 | 153.50 | 125.60 |
| 1 | • | | | | | | | |



| QUARTERLY FINANCIALS (AI | l numbe | rs in mi | llions) | | | | | |
|-----------------------------------|---------|----------|---------|---------|---------|---------|---------|---------|
| Balance Sheet | 201404 | 201407 | 201410 | 201501 | 201504 | 201507 | 201510 | 201601 |
| Cash | 153.50 | 149.40 | 105.30 | 111.70 | 125.60 | 133.60 | 139.00 | 140.50 |
| Marketable Securities | | | | | | | | |
| Receivables | 309.40 | 392.50 | 453.20 | 373.90 | 430.10 | 507.90 | 605.40 | 503.80 |
| Inventory | 931.00 | 1085 | 1065 | 944.20 | 1164 | 1151 | 1051 | 942.00 |
| Raw Materials | 359.50 | 391.80 | 409.20 | 368.80 | 348.60 | 372.80 | 335.40 | 319.80 |
| Work in Progress | | | | | | | | |
| Finished Goods | 571.50 | 692.70 | 656.00 | 575.40 | 815.00 | 778.00 | 716.00 | 622.20 |
| Notes Receivable | | | | | | | | |
| Other Current Assets | 145.20 | 101.80 | 102.10 | 85.80 | 333.00 | 233.20 | 210.20 | 212.10 |
| Total Current Assets | 1539 | 1728 | 1726 | 1516 | 2052 | 2026 | 2006 | 1798 |
| Property, Plant & Equipment | 2164 | 2207 | 2268 | 2309 | 2699 | 2726 | 2776 | 2757 |
| Accumulated Depreciation | 898.00 | 932.30 | 963.30 | 985.90 | 1021 | 1070 | 1115 | 1133 |
| Net Property, Plant & Equipment | 1266 | 1275 | 1305 | 1323 | 1678 | 1657 | 1662 | 1624 |
| Investment & Advances | | | | | | | | |
| Other non-current Assets | | | | | | | | |
| Deferred Charges | | | | | | | | |
| Intangibles | 6123 | 6098 | 6146 | 6109 | 12960 | 12893 | 12841 | 12660 |
| Deposits & other assets | 144.90 | 149.00 | 157.70 | 147.90 | 191.90 | 183.00 | 186.40 | 199.30 |
| TOTAL ASSETS | 9072 | 9250 | 9335 | 9096 | 16883 | 16758 | 16695 | 16282 |
| Notes Payable | | 350.00 | | | | | | 226.00 |
| Accounts Payable | 289.20 | 279.40 | 251.30 | 232.30 | 402.80 | 347.10 | 341.40 | 371.00 |
| Current Portion of Long-term Debt | 348.40 | 470.00 | 545.90 | 288.00 | | | 370.00 | 138.00 |
| Current Portion of Capital Leases | | | | | | | | |
| Accrued Expenses | 115.80 | 59.90 | 37.20 | 17.40 | 205.30 | 113.50 | 140.50 | 145.30 |
| Income Taxes Payable | | | | | | | | |
| Other Current Liabilities | 137.60 | 210.00 | 169.70 | 172.40 | 188.50 | 295.90 | 280.80 | 351.70 |
| Total Current Liabilities | 891.00 | 1019 | 1004 | 710.10 | 1023 | 1059 | 1133 | 1006 |
| Mortgages | | | | | | | | |
| Deferred Charges (taxes/income) | 1021 | 1020 | 1028 | 1026 | 2473 | 2522 | 2477 | 2462 |
| Convertible Debt | | | | | | | | |
| Long Term Debt | 1880 | 1881 | 1891 | 1892 | 5945 | 5695 | 5495 | 5146 |
| Non-Current Capital Leases | | | | | | | | |
| Other Long-Term Liabilities | 251.00 | 245.50 | 246.70 | 243.90 | 354.90 | 352.40 | 357.10 | 341.90 |
| TOTAL LIABILITIES | 4043 | 4166 | 4170 | 3871 | 9796 | 9628 | 9462 | 8956 |
| Minority Interest (liabilities) | | | | | | | | |
| Preferred Stock | | | | | | | | |
| Common Stock, Net | 25.40 | 25.50 | 25.50 | 25.40 | 29.90 | 29.90 | 29.90 | 29.90 |
| Capital Surplus | 3966 | 3978 | 3983 | 3982 | 6008 | 6017 | 6022 | 6027 |
| Retained Earnings | 1091 | 1138 | 1231 | 1326 | 1159 | 1214 | 1310 | 1415 |
| Treasury Stock | | | | | | | | |
| Other Liabilities | -52.60 | -57.00 | -74.30 | -109.60 | -109.90 | -130.90 | -128.80 | -146.80 |
| SHAREHOLDERS' EQUITY | 5030 | 5084 | 5165 | 5224 | 7087 | 7130 | 7233 | 7326 |
| TOTAL LIABILITES & SHAREHOLDERS | 9072 | 9250 | 9335 | 9096 | 16883 | 16758 | 16695 | 16282 |



| QUARTERLY FINANCIALS (All numbers in millions) | | | | | | | | |
|--|---------|---------|---------|---------|---------|---------|---------|---------|
| Income Statement | 201404 | 201407 | 201410 | 201501 | 201504 | 201507 | 201510 | 201601 |
| Net Sales or Revenues | 1234 | 1324 | 1482 | 1440 | 1447 | 1952 | 2078 | 1974 |
| Cost of Goods Sold | 794.00 | 845.10 | 945.30 | 917.10 | 1017 | 1223 | 1290 | 1210 |
| Gross Profit | 440.30 | 478.70 | 536.50 | 522.90 | 430.60 | 728.70 | 787.29 | 763.80 |
| Research & Development Expense | | | | | | | | |
| Selling, General, & Admin. Expense | 224.10 | 262.20 | 256.50 | 242.60 | 324.50 | 408.60 | 420.50 | 393.30 |
| Income Before Deprec., Depletion, Amort. | 216.20 | 216.50 | 280.00 | 280.30 | 106.10 | 320.09 | 366.79 | 370.50 |
| Depreciation, Depletion, Amortization | 24.80 | 24.90 | 25.20 | 25.20 | 35.60 | 53.00 | 53.00 | 52.20 |
| Non-Operating Income | 9.00 | 1.30 | 0.30 | 0.10 | -170.80 | 0.10 | -1.60 | 0.60 |
| Interest Expense | 16.70 | 17.40 | 16.20 | 16.80 | 29.50 | 44.40 | 42.60 | 43.60 |
| Pretax Income | 183.70 | 175.50 | 238.90 | 238.40 | -129.80 | 222.80 | 269.60 | 275.30 |
| Provision for Income Taxes | 65.20 | 59.50 | 80.60 | 77.50 | -39.50 | 86.40 | 93.60 | 90.00 |
| Minority Interest | | | | | | | | |
| Investment Gains (Losses) | | | | | | | | |
| Other Income | | | | | | | | |
| Income Before Extraordinaries & Disc | 118.50 | 116.00 | 158.30 | 160.90 | -90.30 | 136.40 | 176.00 | 185.30 |
| Extraordinary Items & Discontinued | | | | | | | | |
| Net Income | 118.50 | 116.00 | 158.30 | 160.90 | -90.30 | 136.40 | 176.00 | 185.30 |
| EPS - Basic, net | 1.16 | 1.14 | 1.55 | 1.58 | -0.82 | 1.14 | 1.47 | 1.55 |
| EPS - Diluted, net | 1.16 | 1.14 | 1.55 | 1.58 | -0.82 | 1.14 | 1.47 | 1.55 |
| EPS - Diluted, before non-recurring items | 1.21 | 1.34 | 1.53 | 1.54 | 0.98 | 1.32 | 1.62 | 1.76 |
| Cash Flow Statement | 201404 | 201407 | 201410 | 201501 | 201504 | 201507 | 201510 | 201601 |
| Net Income (Cash Flow) | 565.20 | 116.00 | 274.30 | 435.20 | 344.90 | 136.40 | 312.40 | 497.70 |
| Depreciation, Depletion, Amortization-CF | 256.40 | 63.20 | 126.30 | 189.40 | 268.40 | 108.70 | 216.40 | 323.70 |
| Net Increase (decrease) in | 20.20 | -193.40 | -330.80 | -133.20 | -68.60 | 54.50 | 35.09 | 297.50 |
| Cash from (used in) Discontinued | | | | | | | | |
| Other Adjustments - Net | 14.20 | 6.10 | 14.10 | 20.20 | 188.50 | 5.50 | 16.60 | 3.90 |
| Net Cash from (used by) Operating | 856.00 | -8.10 | 83.90 | 511.60 | 733.20 | 305.10 | 580.50 | 1123 |
| (increase) Decrease in Prop,Plant,& | -268.80 | -47.80 | -112.50 | -160.50 | -245.10 | -53.00 | -117.20 | -160.60 |
| Acquisition/disposition of subsidiaires,othr | -101.80 | | -80.30 | -80.50 | -1321 | 7.90 | 7.90 | 201.60 |
| Increase (decrease) in investments | 10.00 | | | | | | | -16.00 |
| Other Cash inflow from investment | -9.70 | -4.30 | -1.30 | -12.00 | -30.10 | 7.00 | 13.30 | 5.70 |
| Net Cash from (used by) invesment | -370.30 | -52.10 | -194.10 | -253.00 | -1596 | -38.10 | -96.00 | 30.70 |
| Issuance (purchase) of equity shares | -508.00 | -10.20 | -10.50 | -14.50 | -23.50 | -6.90 | -7.40 | -7.80 |
| Issuance (repayment) of debt securities | -50.00 | -100.00 | -100.00 | -100.00 | 1189 | -250.00 | -450.00 | -800.00 |
| Increase (decrease) in bank & other | 248.40 | 221.60 | 297.50 | 15.60 | -22.40 | 76.60 | 144.00 | -88.00 |
| Payment of dividends & other cash | -238.00 | -58.90 | -123.90 | -189.00 | -254.00 | -76.40 | -156.50 | -236.50 |
| Other cash from (used by) financing | -27.90 | 7.40 | 8.60 | 9.50 | -25.50 | 2.40 | 2.50 | 2.60 |
| Net Cash from (used by) Financing | -575.50 | 59.90 | 71.70 | -278.40 | 863.20 | -254.30 | -467.40 | -1130 |
| Effect of Exchange Rate Changes on | -13.10 | -3.80 | -9.70 | -22.00 | -28.60 | -4.70 | -3.70 | -8.90 |
| Net Change in Cash & Cash Equivalents | -102.90 | -4.10 | -48.20 | -41.80 | -27.90 | 8.00 | 13.40 | 14.90 |
| Cash & Equivalents at beginning of year | 200.11 | 171.54 | 456.69 | 283.57 | 319.84 | 229.70 | 256.40 | 153.50 |
| Cash & Equivalents at year end | 153.50 | 149.40 | 105.30 | 111.70 | 125.60 | 133.60 | 139.00 | 140.50 |
| | | | | | | | | |

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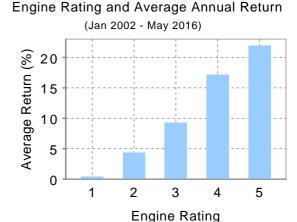
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